

DBP Trade Partner In-Person Outreach Event

March 5, 2025

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Chief, Minority Business Development Division

Department of
Development

•Overview

Certifications



Minority Business
Enterprise



Encouraging
Diversity, Growth
and Equity



Women
Business
Enterprise



Veteran-
Friendly
Business
Enterprise

State Financial & Incentive Programs

[Ohio Micro Loan Program](#)

[Ohio Minority Direct Loan](#)

[Women's Business Enterprise Loan Program](#)

[Ohio Capital Access Program](#)



Federal Financial & Incentive Programs



[Collateral Enhancement Program \(CEP\) 2.0](#)



[Community Development Financial Institutions \(CDFI\)
Loan Participation Program](#)

•What's New

Minority Business Assistance Centers (MBAC) and Regions



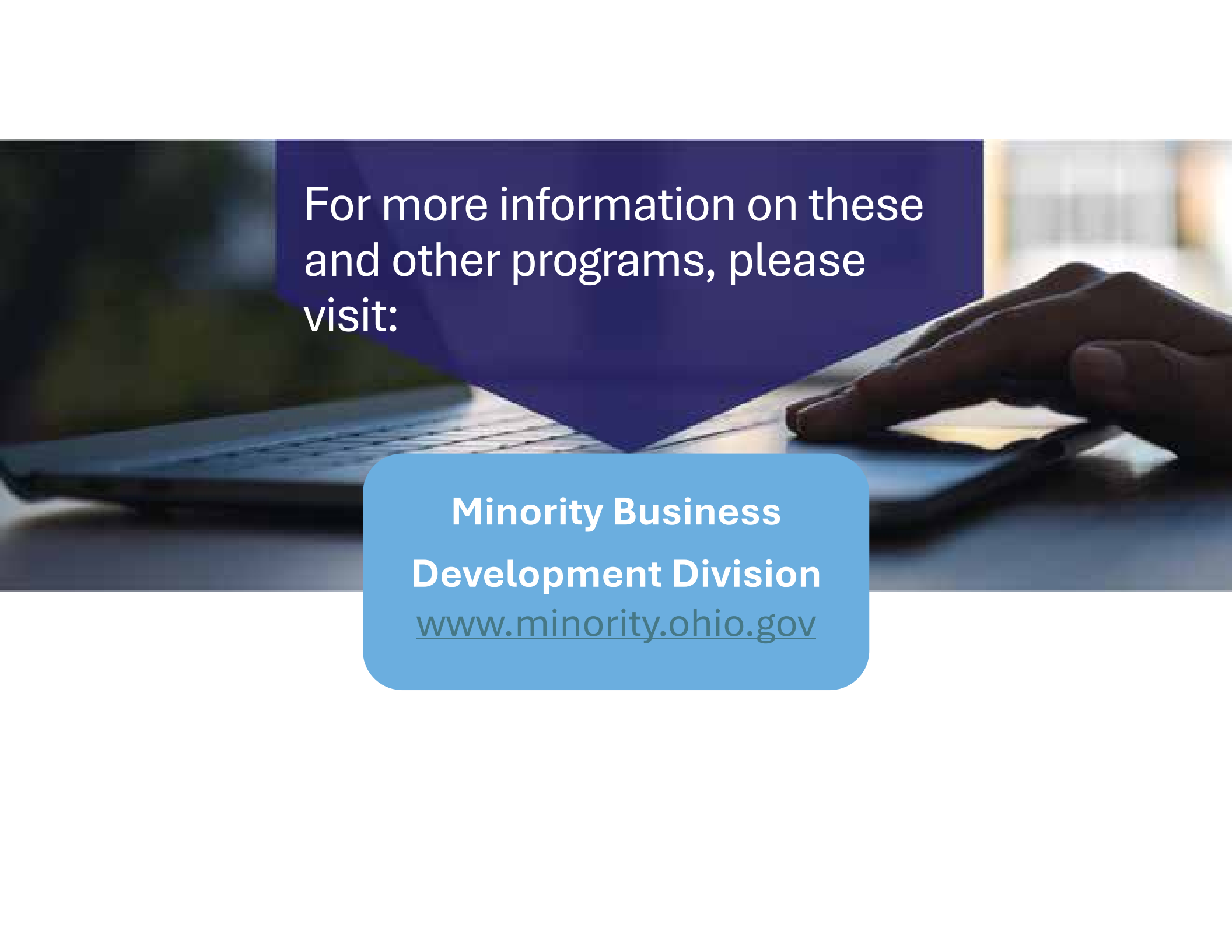
MBAC Regions

Office of Supplier Development

**Supplier
Development**



**Supplier
Compliance**

A background image showing a person's hand interacting with a laptop and a smartphone. The laptop is on the left, and the smartphone is on the right. The hand is dark-skinned. The background is slightly blurred, focusing on the hand and the devices.

For more information on these
and other programs, please
visit:

**Minority Business
Development Division**
www.minority.ohio.gov



**Department of
Development**

Development.Ohio.gov

Columbus Airport New Midfield Terminal

DBP Networking Event
03/05/2025



**Bid Package 10 – Interior
Finishes**



WHY ARE WE HERE?

- Acknowledgements
- Project Overview & Milestones
- Prequalification and Overall Opportunities
- GMP8 Overview
- DBP Requirements & Resources
- Discuss our expectations of our trade partners during the bidding phase

PROJECT OVERVIEW

DESCRIPTION
One Million SF, Two Level, Apron, Terminal with Mezzanine
36 Gates including 2 International Gates + FIS
5,000 Space Parking Deck
Ground Transportation Center
Public Safety Building / Concessions Warehouse
Five Million SF Airside Pavement
One Million SF Landside Roads & Bridge
LEED Silver Sustainable Design
\$2 Billion Project Budget



PROJECT MILESTONES





GMP Purchasing Timeline:

- **GMP1: November 2023**
 - Enabling Utilities/Civil
 - Preconstruction Services
- **GMP2: February 2024**
 - MEP Preconstruction Services
- **GMP3: June 2024**
 - Civil Landside
 - Roadways & Elevated Departures
- **GMP4: August 2024**
 - Foundations, Structures & Enclosure
 - Structural Steel
 - Precast
 - MEP Build



GMP Purchasing Timeline:

- **GMP5: October 2024**
 - Fuel
 - Elevators/Escalators and Stairs
 - Fuel Loop & Fuel Equipment
 - Misc. Metals
- **GMP6: December 2024**
 - Exterior Enclosure Framing, Air Barrier, PBBs, Apron, & MEP/FP/LV
 - Masonry
- **GMP7: February 2025**
 - Terminal Mechanical & Electrical



GMP Purchasing Timeline:

- GMP8 May 2025
 - Terminal Interiors
- GMP9A-C: TBD
 - Public Safety Building
 - Concessions Warehouse
 - Existing Terminal Demolition

Process of Bidding

Pre-Qualification Package

Notice of Pre-Qualification

Receive Solicitation from Building Connected:

- Include Bid Package of Scope
- After Submission, Review Internally
- Commence with Scope Interviews
- Award Recommendation

Award to Best Value as per CRAA contract

GMP8 / Bid Package 10

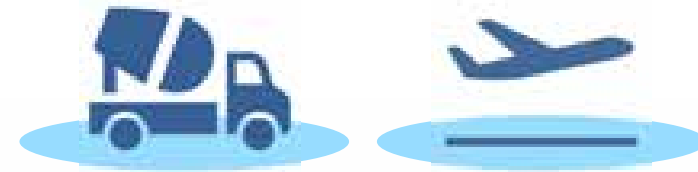


Project Opportunities: GMP 8 Scopes

- Formed Metals
- Column Covers
- Ornamental Metals
- Misc. Metals
- Millwork
- Rough Carpentry
- Sprayed Insulation
- Doors, Frames & Hardware & Exit Doors
- Breach Doors
- Overhead Doors & Loading Dock Equipment
- Interior Glass & Glazing
- ACT & Specialty Ceilings
- Interior Drywall and Related

- Wall Protection
- Resinous Flooring
- Resilient & Carpet
- Walk Off Mats
- Tile
- Terrazzo
- Painting
- Building Specialties
- Toilet Partitions
- Bathroom Accessories
- Wire Mesh Partitions
- Signage
- FF&E
 - Furniture Schedule
 - Equipment Schedule
 - Faux Plants

- Fitness Equipment
- Hold Room Seating
- Shelving & Lockers
- Roller Shades
- Exterior Landscaping
- Site Furnishings
- GTC Canopy
- Terminal FS OPR
- Passenger Boarding Bridges Install
- Phase 2 Fiber and Copper
- Cx Coordination and Inspection





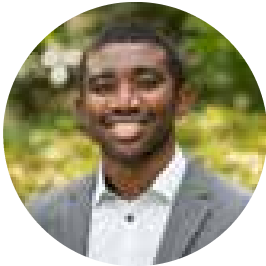
Major Schedule Commitments:

- Pre-Release Conformed Set: March 14, 2025
- Issue Solicitation: March 20, 2025
- Cut-off Date for RFIs: April 11, 2025
- Proposal Due Date: April 30, 2025
- Interviews: Starting June 2025
- CRAA Board Meeting: June 25, 2025
- First Scope of Work Starts: Q4 2025 (Framing) 2027-2028 (Most Finishes)

DBP Requirements



JAMES HARPER
DBP Compliance Officer



DANIEL FILS-AIME
DBP Compliance Officer



DENISE GILLIAM
DBP & Small Business
Liaison

30% Bid Package 10 Requirement

This Includes 1st and 2nd Tier Participation

Large Business DBP Participation Plan

Participation Calculations are based on 49 CFR Part 26

- Self Performed Work = **100%**
- Trucking = **100%** (Owned and operated by DBPs)
- Material Providers & Equipment Rentals = **60%**

DBP Certifications

DBP = Diverse Business Partners

City of Columbus – **MBE | F/WBE**

Ohio Dept of Development – **EDGE | MBE | WBE | VFBE**

Ohio Dept of Transportation – **DBE | ACDBE**

Ohio Minority Supplier Development Council – **MBE**

Women's Business Enterprise Council – **WBE | WOSBE**

***Other – Other Certifications must be reviewed and approved by CRAA**

DBP Strategy

DBE/DBP Plan Efforts

Consider real DBP opportunities for DBP firms

Research the DBP databases

Make contact with DBP firms

Meet and network with DBPs

***Obtain pricing/rates from DBP firms before submitting proposals**

RESOURCES

Documents to Accompany Bids

The following documents must be received from all bidders:

- ✓ Preconstruction Services Bid Form (Lump Sum)
- ✓ Target Cost of Work
- ✓ Technical Proposal
- ✓ DBP Affidavit Intent to Perform
- ✓ Subcontractor Insurance Limits and Coverage
- ✓ JIP Brochure Acknowledgement

- ✓ Any other items specifically requested on the bid form.

NEXT STEPS

- ✓ Documents to be shared:
 - ✓ Sign In Sheets
 - ✓ A specific list of DBP partner list will be shared with all bidders
 - ✓ The Large Bidder solicitation list will be shared
- ✓ Large Businesses: Reach out to DBP firms
- ✓ DBP Businesses: Reach out to Large Firms
- ✓ Stay on contact with whomever you are providing pricing
- ✓ Utilize the resources identified

BID CHECKLIST DELIVERABLES

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CONTRACT AWARD PROCESS

Best Value Award

Competitively Priced

Scope Performance History

Safety

DBP Participation

**QUESTIONS... Submit as
Formal RFI**



HENSEL PHELPS
Plan. Build. Manage.

ELFORD

CONTACT INFORMATION

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