

DBE/DBP Trade Partner In-Person Outreach Event

August 22, 2024

Monica L. Womack
Chief, Minority Business Development Division

Overview

Certifications



Minority Business Enterprise



Encouraging Diversity, Growth and Equity



Women Business Enterprise



Veteran-Friendly Business Enterprise



State Financial & Incentive Programs



[Ohio Micro Loan Program](#)

[Ohio Minority Direct Loan](#)



[Women's Business Enterprise Loan Program](#)

[Ohio Capital Access Program](#)

Federal Financial & Incentive Programs



[Collateral Enhancement Program \(CEP\) 2.0](#)



[Community Development Financial Institutions \(CDFI\)
Loan Participation Program](#)

What's New

Minority Business Assistance Centers (MBAC) and Regions



MBAC Regions



Office of Supplier Development

Supplier
Development



Supplier
Compliance

**For more information on
these and other programs,
please visit:**

**Minority Business
Development Division**
www.minority.ohio.gov



Department of Development

Development.Ohio.gov

Columbus Airport New Midfield Terminal

DBE/DBP Networking
Event
08/22/2024



**Bid Package 7 – Skylights,
Conveying, Misc. Metals and
Fuel Loop & Fuel Equip.**

WHY ARE WE HERE?

- Project Overview & Milestones
- Prequalification and Overall Opportunities
- GMP5 Overview
- DBE/DBP Requirements & Resources
- Discuss our expectations of our trade partners during the bidding phase

PROJECT OVERVIEW

DESCRIPTION

One Million SF, Two Level, Apron, Terminal with Mezzanine

36 Gates including 2 International Gates + FIS

5,000 Space Parking Deck

Ground Transportation Center

Public Safety Building / Concessions Warehouse

Five Million SF Airside Pavement

One Million SF Landside Roads & Bridge

LEED Silver Sustainable Design

\$2 Billion Project Budget



PROJECT MILESTONES





COLUMBUS
REGIONAL AIRPORT AUTHORITY

Project Opportunities



GMP Purchasing Timeline:

- **GMP1: November 2023**
 - Enabling Utilities/Civil
 - Preconstruction Services

- **GMP2: February 2024**
 - MEP Preconstruction Services

- **GMP3: June 2024**
 - Civil Landside
 - Roadways & Elevated Departures

- **GMP4: August 2024**
 - Foundations, Structures & Enclosure
 - Structural Steel
 - Precast
 - MEP Build



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Project Opportunities



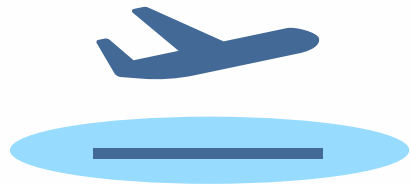
GMP Purchasing Timeline:

- **GMP5: October 2024**
 - Skylights, Conveying, & Fuel
 - Elevators/Escalators and Stairs
 - Fuel Loop & Fuel Equipment
 - Misc. Metals
- **GMP6: December 2024**
 - Exterior Enclosure Framing, Air Barrier, PBBs, Apron, & MEP/FP/LV
 - Masonry
- **GMP7: February 2025**
 - Interiors



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Project Opportunities



GMP Purchasing Timeline:

- GMP8A-C: May 2025
 - Public Safety Building
 - Concessions Warehouse
 - Existing Terminal Demolition

Process of Bidding

Pre-Qualification Package

Notice of Pre-Qualification

Receive Solicitation from Building Connected:

- Include Bid Package of Scope
- After Submission, Review Internally
- Commence with Scope Interviews
- Award Recommendation

Award to Best Value as per CRAA contract

GMP5 / Bid Package 7



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Project Opportunities: GMP 5 Scopes



- Elevators & Escalators
 - Terminal
- Fuel Pump, Loop & Transfer Lines
 - Terminal
- Miscellaneous Metals
 - Terminal
- Site Logistics
 - Terminal
- Skylights
 - Terminal
- Stairs
 - Terminal



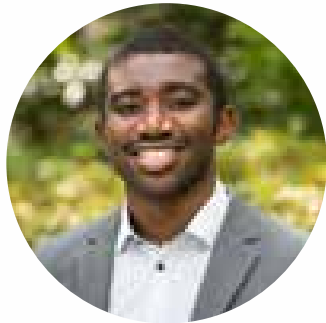
Major Schedule Commitments:

- Issue Documents: June 19, 2024 & July 12, 2024
- Job Walk: August 28, 2024
- Cut-off Date for RFIs: September 10, 2024
- Proposal Due Date: August 23, 2024
- Interviews: September 2024
- CRAA Board Meeting: October 29, 2024
- First Scope of Work Starts: February 2025

DBE/DBP Requirements



JAMES HARPER
DBP/DBE Compliance
Officer



DANIEL FILS-AIME
DBP/DBE Compliance
Officer



DENISE GILLIAM
DBP/DBE & Small
Business Liaison

25% Bid Package 6 Requirement

This Includes 1st and 2nd Tier Participation

Large Business DBE/DBP Participation Plan

Participation Calculations are based on 49 CFR Part 26

- Self Performed Work = **100%**
 - Trucking = **100%** (Owned and operated by DBEs)
 - Material Providers & Equipment Rentals = **60%**
-

DBE/DBP Certifications

DBP = Diverse Business Partners

City of Columbus – **MBE | F/WBE**

Ohio Dept of Development – **EDGE | MBE | WBE | VFBE**

Ohio Dept of Transportation – **DBE | ACDBE**

Ohio Minority Supplier Development Council – **MBE**

Women's Business Enterprise Council – **WBE | WOSBE**

***Other – Other Certifications must be reviewed and approved by CRAA**

DBE/DBP Plan Efforts

Consider real DBE/DBP opportunities for DBE/DBP firms

Research the DBE/DBP databases

Make contact with DBE/DBP firms

Meet and network with DBEs/DBPs

Obtain pricing/rates from DBE/DBP firms before submitting proposals

RESOURCES

Documents to Accompany Bids

The following documents must be received from all bidders:

- ✓ Preconstruction Services Bid Form (Lump Sum)
 - ✓ Target Cost of Work
 - ✓ Technical Proposal
 - ✓ DBE/DBP Affidavit Intent to Perform
 - ✓ Subcontractor Insurance Limits and Coverage
 - ✓ JIP Brochure Acknowledgement
-
- ✓ Any other items specifically requested on the bid form.

NEXT STEPS

- ✓ Documents to be shared:
 - ✓ Sign In Sheets
 - ✓ A specific list of DBE/DBP partner list will be shared with all bidders
 - ✓ The Large Bidder solicitation list will be shared
- ✓ Large Businesses: Reach out to DBE/DBP firms
- ✓ DBE/DBP Businesses: Reach out to Large Firms
- ✓ Stay on contact with whomever you are providing pricing
- ✓ Utilize the resources identified

BID CHECKLIST DELIVERABLES

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CONTRACT AWARD PROCESS

Best Value Award

Competitively Priced

Scope Performance History

Safety

DBE/DBP Participation

**QUESTIONS... Submit as
Formal RFI**

CONTACT INFORMATION

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